

## Facts about the Survey & Definitions

		Organisations		Interviews	
		All Tier 1	Tier 1A	Lawyers	CEO/CFO
<b>Interviews</b>	Number	206	67	122	84
	Minimum fee volume commercial law services in Sweden past 12 months, MSEK	1,5	8	-	-
<b>Response Rate</b>	80 per cent				
<b>Method &amp; Time</b>	Telephone interviews by TNS SIFO Prospera's interviewers, June 23 <sup>rd</sup> - October 7 <sup>th</sup>				
<b>Overall Performance</b>	<p>Weighted average of 18 criteria such as a law firm's ethics, administration, international competence, large project capacity, customised solutions, project management, skilled lawyers, service range of service and follow up. The interviewees have been asked to evaluate the law firms on each of the criteria (scale 1-5, where 5 is the highest score). Each criterion is weighted by its importance. Only firms included in all categories constitute the base for the ranks in the All Tier 1 category.</p> <p>Asterisk * marks tied ranks.</p>				

## Overall Performance Top 5

	Rank	Mean Value	Law firm
All Tier 1	1	4,35	Gernandt & Danielsson
	2	4,33	Mannheimer Swartling
	3	4,31	Delphi
	4	4,28	Roschier
	5	4,26	Vinge
Tier 1A	1	4,39	Gernandt & Danielsson
	2	4,38	Mannheimer Swartling
	3	4,32	Roschier
	4	4,28	Vinge
	5	4,25	Delphi
Lawyers	1	4,36	Roschier
	2	4,34	Mannheimer Swartling
	3	4,33	Cederquist
	*4	4,32	Delphi
	*4	4,32	Gernandt & Danielsson
CEO/CFO	1	4,39	Gernandt & Danielsson
	2	4,33	Vinge
	3	4,30	Mannheimer Swartling
	*4	4,29	Delphi
	*4	4,29	Linklaters